



TEA CHAMPAGNE PRIVATE LTD

MARKET REPORT FOR SALE 23/2025

MARKET DESCRIPTION

CTC:

- Demand remained strong for estates and steady for the remainder of the market (67%).
- Liquoring teas were firm to dearer with active competition, while other varieties showed irregular trends and were occasionally easier.
- Prices for common and plainer sorts fell further.
- Internal buyers led the market, with fair support from exporters and major blenders.

DUST:

- Demand: Good demand (74%).
- Best, good, better medium, and medium sorts sold firm to dearer.
- Internal buyers active. TCPL active. HUL & GGL selective.

STAC	AUCTION SOLD QNTY (IN LAKH KGS)						IN MILLION KGS			
SALE	SALE 23		OUT %	SALE 22		OUT %	UPTO THE SALE 2025		UPTO THE SALE 2024	
TEA TYPE	Qnty	Avg Price		Qnty	Avg Price		Qnty	Avg Price	Qnty	Avg Price
CTC	22.11	190.19	32.77	21.05	189.96	37.07	16.84	190.26	13.43	196.43
DUST	2.97	199.82	26.32	2.62	196.20	25.95	2.05	194.31	1.83	189.19
TOTAL	25.08	191.33	32.07	23.68	190.65	36.01	18.89	190.70	15.26	195.56

AREA WISE SOLD QNTY (IN LAKH KGS) & AVG PRICES

AREA	DOOARS				+/-		TERAI				+/-	
SALE NO.	SALE-23 CY		SALE-23 LY				SALE-23 CY		SALE-23 LY			
	EST	BLF	EST	BLF	EST	BLF	EST	BLF	EST	BLF	EST	BLF
SOLD QTY	8.49	9.60	6.02	6.09	2.47	3.51	2.77	4.17	1.19	3.42	1.58	0.75
AVG PRI	290.21	121.32	263.08	137.64	27.13	-16.32	247.46	114.32	246.57	134.25	0.89	-19.93

GRADE WISE TOP GARDEN PRICES

BOP		BOPSM		BP		OF	
Mark	Price	Mark	Price	Mark	Price	Mark	Price
KARTICK	406	KARTICK	461	KARTICK	466	BINAGURI	454
BARADIGHI	336	BINAGURI	385	BINAGURI	437	RYDAK	451
RYDAK	329	JITI	381	JITI	413	KARTICK	451
GULMA	325	INDONGGOLD	361	HOPE	403	NEPUCHAPUR	415
LAKHIPARA	323	CHULSA	357	RYDAK	401	AMBARIROYAL	404
HULDIBARIROYAL	306	RYDAK	356	KARALAVALLEYROYAL	397	JITI	398
WASHABARIE	306	BARADIGHI	356	GOPALPUR	392	HOPE	394
AMBARIROYAL	301	GULMA	346	NEPUCHAPUR	390	NANGDALA	390
RUNGAMUTTEE	300	HULDIBARIROYAL	341	RHEABARI	388	KARALAVALLEYROYAL	387
MAINAKROYAALE	300	DALGAON	341	DALGAON	387	DALGAON	385

PD		DUST	
Mark	Price	Mark	Price
KARTICK	412	GHATIAROYAL	366
BINAGURI	410	JITI	361
RYDAK	401	HOPE	352
GULMA	376	AMBARIROYAL	341
GHATIAROYAL	368	BARADIGHI	341
HOPE	365	BINAGURI	341
JAYANTIKA	365	KUMARGRAM	337
JITI	361	RYDAK	334
BARADIGHI	361	LAKHIPARA	334
LAKHIPARA	346	GOPALPUR	334

TOP 10 BUYERS QNTY (IN LAKH KGS) WITH AVG PRICE

SL NO	LEAF			DUST		
	BUYERS	QNTY	PRICE	BUYERS	QNTY	PRICE
1	TATA CONSUMER PRODUCTS LIMITED	1.50	105.06	PIONEER ENTERPRISE	0.35	323.55
2	DALMIA TEA PACKAGING PVT. LTD.	1.06	328.64	VIKRMA IMPEX PVT LTD	0.23	101.66
3	HINDUSTHAN UNILEVER LIMITED	0.99	109.77	JAMNADAS TRIBHOVANDAS & CO.	0.20	135.84
4	BANSAL AGRO & TEA MANUFACTURE	0.74	234.72	BHANSALI & COMPANY	0.15	103.27
5	TEA LINKERS	0.57	334.41	SUBHAM TEA CO.	0.14	300.93
6	TEA SAMRAT	0.54	234.83	TEA SERVICES	0.12	151.50
7	TEAMAN INDIA	0.48	146.83	SUFLA TEA	0.12	135.07
8	M.B. TEA & ALLIED PRODUCTS (P)	0.48	333.21	MANIBHADRA TEA COMPANY	0.11	188.31
9	TEA SERVICES	0.44	213.36	TEA LEAF INDIA	0.10	207.27
10	JAGDISH & BROTHERS	0.42	158.90	TATA CONSUMER PRODUCTS LIMITED	0.10	111.52

TOP 20 GARDEN QNTY AND AVG PRICE UPTO S23

SL No.	Mark	THIS YEAR		LAST YEAR		Diff Qty	Diff Price
		Qty	Avg Price	Qty	Avg Price		
1	KARTICK	58,535	374.18	58,159	379.72	376	-5.54
2	BINAGURI	1,55,261	351.06	1,80,960	292.57	-25,699	58.49
3	LAKHIPARA	22,853	341.70			22,853	
4	GULMA	1,27,822	336.93	64,383	295.72	63,439	41.22
5	BARADIGHI	1,02,161	332.50	87,136	332.43	15,025	0.06
6	ARYAMAN	12,704	331.62			12,704	
7	RYDAK	1,16,038	329.79	70,053	339.82	45,985	-10.03
8	GHATIA ROYAL	29,810	326.19	222	380.00	29,587	-53.81
9	CHULSA	17,767	323.95	56,767	329.45	-39,000	-5.49
10	DIMA GOLD	24,544	323.46			24,544	
11	NEPUCHAPUR	99,619	323.41	74,018	292.08	25,601	31.33
12	BHATKAWA	39,395	322.49	50,048	322.63	-10,653	-0.15
13	ZURRANTEE	50,038	319.92	61,510	281.58	-11,472	38.34
14	PAHARGOOMIAH	1,14,926	319.78	99,215	299.79	15,712	19.99
15	RUNGAMUTTEE	8,296	315.92	1,01,237	244.30	-92,941	71.62
16	KARALA VALLEY ROYAL	37,103	314.26	30,365	281.57	6,738	32.68
17	JITI	1,29,296	311.91	1,60,448	290.82	-31,152	21.09
18	DALGAON	1,49,411	311.44	1,21,285	314.02	28,125	-2.58
19	MORAGHAT	1,28,266	310.87	1,54,549	294.03	-26,283	16.85
20	HOPE	65,724	310.40	1,15,451	295.08	-49,726	15.32

SILIGURI AUCTION DOOARS GRADE TO GRADE GAP FOR LAST 5 YEARS :(SALE 23) SEASON -2025/26

DOOARS EST

SEASON	BOP	BOPSM	BOP-BOPSM	BP	BOPSM-BP	OF	BP-OF	PD	OF-PD	DUST	PD-D
2025	238.13	271.26	-33.13	310.41	-39.15	309.99	0.42	288.97	21.03	272.28	16.69
2024	234.86	269.26	-34.40	305.57	-36.31	285.57	20.00	255.48	30.09	219.09	36.39
2023	210.25	244.14	-33.89	274.78	-30.65	261.45	13.34	232.11	29.34	209.66	22.45
2022	201.05	245.96	-44.91	278.83	-32.87	280.76	-1.93	243.45	37.31	204.31	39.14
2021	230.43	257.88	-27.46	278.93	-21.04	266.72	12.21	248.02	18.71	227.74	20.28

DOOARS BLF

SEASON	BOP	BOPSM	BOP-BOPSM	BP	BOPSM-BP	OF	BP-OF	PD	OF-PD	DUST	PD-D
2025	113.30	119.78	-6.48	125.84	-6.05	123.72	2.11	118.54	5.18	115.42	3.12
2024	128.72	129.51	-0.79	147.17	-17.66	139.35	7.82	130.83	8.52	126.57	4.26
2023	113.15	117.44	-4.29	123.75	-6.31	125.15	-1.40	118.69	6.46	121.15	-2.46
2022	104.12	125.04	-20.92	124.30	0.74	125.14	-0.84	117.56	7.58	135.87	-18.31
2021	155.18	162.56	-7.38	168.36	-5.80	161.46	6.90	158.20	3.26	168.77	-10.58

DOOARS EST & BLF COMBINED

SEASON	BOP	BOPSM	BOP-BOPSM	BP	BOPSM-BP	OF	BP-OF	PD	OF-PD	DUST	PD-D
2025	164.36	175.19	-10.84	213.51	-38.32	208.15	5.36	201.06	7.09	237.94	-36.88
2024	172.29	182.18	-9.88	219.32	-37.14	207.90	11.42	185.18	22.72	199.59	-14.41
2023	151.82	179.39	-27.58	209.86	-30.47	197.94	11.92	184.67	13.26	194.74	-10.06
2022	161.52	199.50	-37.98	238.71	-39.21	241.04	-2.34	217.10	23.94	201.07	16.03
2021	201.49	227.01	-25.52	256.00	-28.99	240.27	15.73	231.18	9.09	225.11	6.08

PRICE RANGE SOLD QNTY AND PERCENTAGE								
Price Range	Sold Qty (In lac)		Sold %		Upto Sold Qnty In MLN Kgs			
					2025/2026		2024/2025	
	Sale-23	Sale-22	Sale-23	Sale-22	QNTY	%	QNTY	%
90 <= x < 120	10.83	9.24	43.17%	39.02%	3.94	20.86%	3.09	20.23%
120 <= x < 150	2.36	3.45	9.41%	14.57%	5.26	27.83%	2.84	18.61%
150 <= x < 180	1.15	1.13	4.58%	4.78%	1.18	6.27%	1.26	8.26%
180 <= x < 210	0.84	1.00	3.33%	4.20%	1.03	5.46%	1.34	8.81%
210 <= x < 240	1.07	1.06	4.27%	4.48%	1.40	7.43%	1.86	12.15%
240 <= x < 270	1.73	1.48	6.90%	6.24%	1.88	9.98%	1.80	11.81%
270 <= x < 300	1.84	1.62	7.33%	6.85%	1.70	9.00%	1.36	8.92%
300 <= x < 330	2.37	1.73	9.46%	7.33%	1.34	7.09%	0.99	6.50%
330 <= x < 360	1.73	1.69	6.90%	7.12%	0.75	3.98%	0.56	3.68%
360 <= x < 390	0.80	0.97	3.18%	4.09%	0.28	1.49%	0.11	0.70%
390 <= x < 420	0.37	0.31	1.47%	1.32%	0.12	0.62%	0.05	0.34%

FUTURE OFFERING IN PKGS						
SALE	2025/2026			2024/2025		
	CTC	DUST	TOTAL	CTC	DUST	TOTAL
24	77681	11629	89310	60998	5438	66436
25	92392	10983	103375	61011	5499	66510

*Service * Satisfaction * Honesty*